



UNIT 2B · GENERAL A1

This one or that one?

Class Book and Workbook · one complete unit

By the end you will...

- Name colours and everyday things around you
- Use this / that for singular things, near and far
- Use these / those for plural things, near and far
- Ask and answer 'Is this / that...?' questions
- Describe objects with a colour and an adjective

Warm-up · Colours around us

Look around the room. Say the colour of five things.

- Say one red thing and one blue thing near you.
- What colour is your bag? What colour is your phone?
- Which colour do you like most?

1. Lead-in · Point and say

Look at the situation and predict the correct word: this, that, these or those.

You are holding one pen in your hand. You say: '___ is my pen.'

A bag is on the other side of the room. You say: '___ is your bag.'

Two keys are in your hand. You say: '___ are my keys.'

Books are far away on the teacher's desk. You say: '___ are the new books.'

Point at three things in the room. Use this / that / these / those.

2. Reading · A market in the old town

Every Saturday there is a market in the old town. It is small, but it is very colourful. 'Look at this bag,' says the seller. 'It's green and it's only ten euros.'

Carla walks past a table with hats. 'Is this hat new?' she asks. 'Yes, it is,' says the seller. 'And that hat, the black one, is very popular this year.'

At the end of the street, there is a table with old books. 'These books are cheap,' says an old man. 'But those books, on the top shelf, are very expensive — they're very old.'

Comprehension

What colour is the bag?

Which hat is popular this year?

Why are the books on the top shelf expensive?

2b. Words in the text

Match the word with the meaning.

- a seller
a person who sells things in a market
- cheap
not expensive, a low price
- expensive
a high price

- popular
many people like it

2c. Talk about the text

Answer in one or two sentences.

- Is there a market near your home?
Answer key: Model: Yes, there is a market near my home. It's on Sundays.
- Do you like markets or shops? Why?
Answer key: Model: I like markets. Things are cheaper and people talk to you.

Street Markets: Old Shops on Wheels

Source: Apex English · graded news-style report · Original text written for Apex English (A1 graded reader)

A short report about street markets in cities today.

In many cities, there are street markets every week. Sellers put their things on tables in the street: bags, hats, books, food and old furniture.

'This job is not easy,' says Rosa, a seller in Madrid. 'I start at six in the morning. I bring these tables and these boxes every week.' Her bags are cheap, but popular. 'People like this colour,' she says, and shows a bright orange bag.

Some markets are famous. Tourists visit them for the colours, the food and the people. 'That market, near the river, is the biggest in the city,' says one visitor. 'I love it.'

1. READ FOR GIST

- What is the text about?
Answer key: Street markets, the sellers and the tourists who visit them.
- Why do tourists like some markets?
Answer key: For the colours, the food and the people.

2. READ FOR DETAIL

- What time does Rosa start work?
Answer key: At six in the morning.
- What colour is Rosa's popular bag?
Answer key: Bright orange.
- Where is the biggest market in the city?
Answer key: Near the river.

3. GLOSSARY

furniture

tables, chairs and things like that

bright

a strong, clear colour

tourist

a person visiting a place on holiday

famous

many people know about it

4. DISCUSS IN PAIRS

- Is there a street market in your city? What do people sell?
- Do you like shopping at markets or in shops? Why?

3. Vocabulary · Colours and things

SET A

red / blue / green / yellow

basic colours

black / white / grey

more basic colours

orange / purple / pink / brown

extra colours

a hat / a bag / a table / a shelf

things you can see in a market

SET B

What colour is it?

ask about colour

How much is this?

ask the price

It's cheap / It's expensive.

talk about price

I like this one.

choose between two things

Practice

Complete with ONE word.

- The sky is blue.
- How much is this hat?
- Grass is green.
- I like this bag. It's not expensive, it's cheap.
- This hat is very popular this year — everyone wants it.

3b. Colour and object

Match the object with a typical colour.

- the sky
blue
- a banana
yellow
- grass
green

- snow
white
- a taxi (in New York)
yellow

4. Grammar · this / that / these / those

this (singular, near)

This is my bag. (The bag is here, near me.)

that (singular, far)

That is your chair. (The chair is there, far from me.)

these (plural, near)

These are my keys. (The keys are here, in my hand.)

those (plural, far)

Those are your books. (The books are there, on your desk.)

Questions

Is this your pen? Yes, it is. / Are those your books? No, they aren't.

this / that + noun

You can use this/that/these/those before a noun: this hat, that hat, these hats, those hats.

Common mistake

Do NOT say 'this books' for plural. Say 'these books'.

4a. this, that, these or those?

Complete with this, that, these or those.

- ___ is my pen. (in my hand)
Answer key: This
- ___ is your car, over there.
Answer key: That
- ___ are my glasses. (on my face)
Answer key: These
- ___ are your shoes, near the door.
Answer key: Those
- Is ___ your umbrella? (here, in my hand)
Answer key: this
- Are ___ your keys, on the table over there?
Answer key: those

4b. Singular or plural?

Choose the correct word.

- This / These is a green hat.
Answer key: This
- That / Those are old books.
Answer key: Those

- This / These are my keys.
Answer key: These
- That / Those is a small shop.
Answer key: That

4c. Write a question and answer

Write a question with is/are, and a short answer.

- (this / your bag — yes)
Answer key: Is this your bag? Yes, it is.
- (those / your books — no)
Answer key: Are those your books? No, they aren't.
- (that / a new hat — yes)
Answer key: Is that a new hat? Yes, it is.

Look at the picture and use the grammar you just studied

Look at the picture. Write 4–5 sentences. Use this/that for one thing and these/those for plural things.

5. Listening · At the market

Sofia is at a market. She talks to Marco, the seller, about a bag and a hat. Listen for the colours and the prices.

Two voices — no narrator introduction.

Before you listen

- What do you say when you want to know a price?
- Do you like buying things at markets?

First listen — gist

- Where are Sofia and Marco?
Answer key: At a market.
- What does Sofia want to buy?
Answer key: A bag and maybe a hat.

Second listen — detail

- What colour is the bag Sofia likes?
Answer key: It's blue.
- How much is the bag?
Answer key: Fifteen euros.
- Which hat does Marco show her?
Answer key: The black one, on the other table.
- Does Sofia buy the hat?
Answer key: No, she says it's too expensive.

5b. Useful language

Match the phrase with the use.

- How much is this?
ask the price of one thing

- It's too expensive.
say the price is too high
- I like this colour.
talk about a colour you like
- Can I see that one?
ask to see something far away

6. Speaking · This, that, these, those

Work in pairs. Point to things near you and far from you. Ask and answer with this/that/these/those.

- In the classroom
A: Point to things near you and far from you. Ask 'Is this/that your...?'.
B: Answer with 'Yes, it is' or 'No, it isn't'.
- At a market stall
A: You are the seller. Show two colours of the same thing.
B: You are the buyer. Ask the price and choose one.

6b. Talk together

Ask and answer in pairs.

- What colour do you like most, and why?
- Point to three things near you. What are they?
- Point to something far away. What colour is it?
- Do you prefer cheap things or expensive things? Why?

6c. Mini presentation · My things, near and far

Talk about three things: one near you, one far away, and one plural group.

- Thing 1, near you: 'This is a...'
- Thing 2, far away: 'That is a...'
- Group of things: 'These/Those are...'
- Say a colour for each thing
- Finish: 'I like this one because...'

7. Writing · A market description

Write 40–50 words about a market or a shop. Use 'this', 'that', 'these' and 'those', and at least three colours. Finish with one sentence about your favourite thing there.

WORKBOOK · HOME PRACTICE

Unit 2B Workbook

Do this after class. Answers are marked for your teacher.

1. Vocabulary gap-fill

Complete each sentence with ONE word from the box.

- What colour is your car? — It's red.
- This bag is only five euros. It's very cheap.
- That watch is two hundred euros. It's very expensive.
- The seller at the market is very friendly.
- Bananas are yellow.
- This song is very popular — everyone likes it.
- Night is black.

2. this, that, these or those?

Complete with this, that, these or those.

- ___ is my phone. (in my hand)
Answer key: This
- ___ are your shoes, over there.
Answer key: Those
- ___ is your bag, on the other table.
Answer key: That
- ___ are my glasses. (on my face)
Answer key: These
- Is ___ your umbrella? (here)
Answer key: this
- Are ___ your books, far away on the shelf?
Answer key: those
- ___ hat is very popular this year. (the one in my hand)
Answer key: This

3. Singular or plural?

Choose the correct word for the sentence.

- ___ is a green bag. (near you)
- ___ are old books. (far away)
- ___ are my keys. (in my hand)
- ___ is a small shop. (far away)
- ___ is your pen? (in your hand)
- ___ your shoes, over there?

4. Find and fix the mistake

Each sentence has ONE mistake. Write it correctly.

- This books are cheap.
Answer key: These books are cheap.
- Those is my hat.
Answer key: That is my hat.

- Is these your bag?
Answer key: Is this your bag?
- These hat is black.
Answer key: This hat is black.
- That are my keys.
Answer key: Those are my keys.
- Are that your shoes?
Answer key: Are those your shoes?

5. Listening · At the market again

Three shoppers talk about things at the market. Listen for the colours and prices.

- Shopper 1: what colour is the hat?
Answer key: It's black, and it's twenty euros.
- Shopper 2: what does she buy?
Answer key: A yellow bag for twelve euros.
- Shopper 3: why doesn't he buy the shoes?
Answer key: They are too expensive — sixty euros.

6. Writing · My favourite shop

Write 40–50 words about your favourite shop or market. Say what things are there, their colours, and if they are cheap or expensive. Use this/that/these/those.

7. Reflection

Answer in one or two sentences.

- Which is more difficult for you: this/that or these/those? Why?
Answer key: Model: 'These/those' is more difficult because I forget the plural verb.
- Write three colours and one thing for each colour.
Answer key: Model: red — an apple, blue — the sky, green — grass.